



Trawys

Ancillary services for booked air tickets

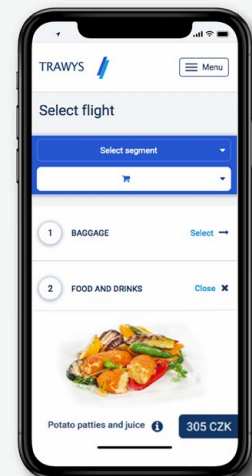
Get more money for the sold tickets.
Give more and richer options to your customers.

Offer your customers the possibility to buy ancillary services whenever between the purchase of the ticket and departure.

Are you sure that your travel agents can offer all the available services offered by the carrier for the ticket? Can you explain the service in detail? And if so, are your customers always decided to purchase it right away? Give them the option to think it over and to purchase the service when they want to.
Start using Trawys.com

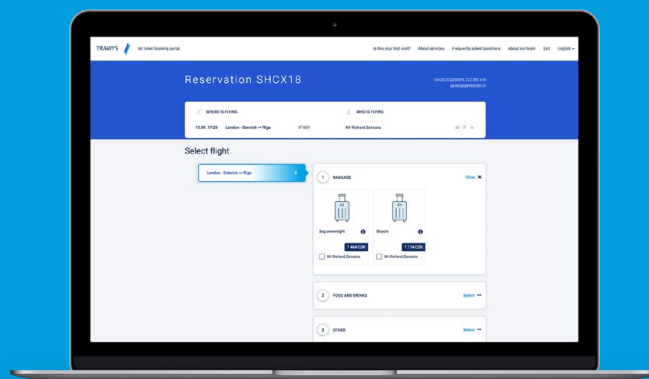
Advantages of Trawys.com

- Customers have the option to choose a service whenever after they purchase the air ticket
- Aggregated services from Galileo GDS
- Localized descriptions of services with a wide range of pictures
- Mobile responsive
- Service is billed without your manual assistance
- Possibility to add your mark-up
- The service is added to the air ticket that you've issued



Which ancillary services can your passengers buy through Trawys?

- Additional checked-in luggage
- Checked-in sports equipment
- Wi-Fi
- Onboard refreshment
- Preferred seat
- Access to airport VIP lounges
- Priority check-in and boarding (Fast Track)



Offer your customers the option to buy ancillary services whenever between the purchase of the ticket and departure.

Trawys

Passengers focus on their journey 48 hours before their scheduled departure. This is a window of considerable opportunity for you when you can offer ancillary services to them. A research on customer behaviour shows that up to 30% of passengers buy an ancillary service, if it is offered to them within 48 hours before their departure.

Passengers primarily focus on services such as additional luggage, preferred seat, onboard refreshment and priority check-in.



Are you now allowing your customers to buy ancillary services for their tickets?

You can with the brand new online platform – Trawys! You will make sure that your customers buy the services from you, and not on the carrier's website. Moreover, customers can do everything by themselves without your assistance.

Save your agents' time and offer your passengers the option to buy services from you online after they've already bought an air ticket. And get more money from their purchase.